The Sheldon celebrated its 15th season partnering with the Cardinals Care Redbirds Rockers program with three nights of concerts featuring soul singer Brian Owens paying tribute to the year 1968. The musical journey included songs by Marvin Gaye, James Brown and The Temptations, and featured Billy Ocean paying tribute to the year 1980. Additional concert highlights included Spanish Harlem Orchestra, Patty Griffin, ‘I’m With Her’ and a rockin’ season-ending concert by Grammy Award winning vocalist and songwriter Melissa Etheridge.

The Sheldon’s event spaces hosted hundreds of events during the 2017-2018 season, including weddings and receptions, live podcasts, galas, concerts, business meetings and more. Memorable events included the St. Louis Literary Awards Honoring Margaret Atwood, Magic Mike: At The Sheldon, The Steeldrivers, Snap Judgment Honoring Margaret Atwood, Muny Magic at The Sheldon and The Midland Themes Foundation for Pancreatic Cancer Benefit.

EVENTS
Rachel Roland, Director of Events
Morgan Daughtery, Events Assistant

EDUCATION
Susan McCoy, Director of Education
Kariann Govenick, Education Assistant

OPERATIONS
Tara Albert, Technical Director and Notes from Home Coordinator
Jessica Herron, Director of Concert Operations, Volunteers and MEA
Bonnie Read, Director of Facilities and Event Operations
Mike Murphy, Facilities Assistant
Joe Silvey, Maintenance
Matthew Mayes, The Insurance

PHOTO CAPTIONS
1. Carlos McClean/Spencer
2. Artistico co-chairs Peggy Smyth, left, and Ryan Faichy, right, visit with guitarist John Pizzarelli backstage.
3. Brian Owsen and Fredrick Jones attend at the 2015 annual Redbirds Rockers concerts
4. An elegant table setting at the American Cancer Society Gala (photo by Festive Couture Floral)
5. Our 15th annual Redbird Rookies concerts
6. An elegant table setting at the American Cancer Society Gala (photo by Festive Couture Floral)
7. Photos by Ray Marklin unless otherwise noted
INCOME & EXPENSE STATEMENT 6/30/2018

TOTAL INCOME $4,191,527

<table>
<thead>
<tr>
<th>REVENUE</th>
<th>25%</th>
<th>14%</th>
<th>15%</th>
<th>22%</th>
<th>4%</th>
<th>11%</th>
<th>4%</th>
<th>5%</th>
<th>16%</th>
</tr>
</thead>
<tbody>
<tr>
<td>TICKET SALES</td>
<td>Unrestricted</td>
<td>INDIVIDUAL CONTRIBUTIONS</td>
<td>CORPORATIONS</td>
<td>COMMUNITY EVENTS</td>
<td>GOV/AGENCIES</td>
<td>BENEFIT EVENTS</td>
<td>FOUNDATIONS</td>
<td>PARKING &amp; OTHER</td>
<td>ADMINISTRATION</td>
</tr>
</tbody>
</table>

EXPENSES

| 72% | 11% | 16% |
| SHeldon Programs | DEVELOPMENT | ADMINISTRATION |

FINANCIAL DATA

BALANCE SHEET 6/30/2018

CURRENT ASSETS
- Cash $3,542,470
- Investments $1,480,534
- Receivables $172,955
- Promises To Give (Short Term) $935,283
- Inventory $57,538
- Prepaid Expenses $8,560

TOTAL CURRENT ASSETS $6,217,260

Property and Equipment (Net) $11,944,897
- Promises To Give - (Long Term) $1,383,938
- Assets Restricted for Permanent Investment $1,035,690

TOTAL ASSETS $20,581,865

CURRENT LIABILITIES
- Current maturities of long-term debt $---
- Payables & Accrued $349,197
- Advance Deposits & Deferred Revenue $240,661

TOTAL CURRENT LIABILITIES $609,858

LONG-TERM DEBT $2,824,737

TOTAL LIABILITIES $3,434,595

NET ASSETS $17,147,270

INCOME & EXPENSE STATEMENT 6/30/2018

INCOME
- Ticket Sales $1,019,492
- Individual Contributions $491,377
- Benefit Events $169,473
- Foundations $443,833
- Corporations $776,722
- Government / Agencies $181,189
- Community Events $856,033
- Parking & Other $113,209

TOTAL INCOME $4,191,527

EXPENSES
- Sheldon Programs $2,945,388
- Administration $587,174
- Development $643,271

TOTAL EXPENSES $4,176,833

INCREASE (DECREASE) IN NET ASSETS $15,693

INCOME & EXPENSE STATEMENT 6/30/2018

BALANCE SHEET 6/30/2018

INCOME & EXPENSE STATEMENT 6/30/2018

FINANCIAL DATA

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